

FOR IMMEDIATE RELEASE: 22/01/18

PROCESSFLOWS LAUNCHES NUANCE'S OUTPUT MANAGER AND AUTOSTORE

SOUTHAMPTON, HAMPSHIRE, UK – 22nd January 2018 – ProcessFlows, a Software, Solutions and Outsourced Services company, is pleased to announce the next wave of innovative print management solutions.

ProcessFlows is strengthening its portfolio via the addition of two more of Nuance's print management solutions, AutoStore and Output Manager.

The solutions, whether combined or singular, have the potential to bring organisations in line with compliance regulations while also enabling departments to cut costs and increase efficiency. AutoStore does this via documents processing automation, while Output Manager is a secure print management solution.

Tim Muckart, Sales Director at ProcessFlows says of the launch: "We have distributed Nuance Solutions for 7 years, gradually taking on new products when opportunities arise. Our partners have been asking us to distribute AutoStore for a long time, so as soon as Nuance agreed for ProcessFlows to take on the Distribution we grabbed the chance.

AutoStore is a market leading offering, sitting perfectly with Equitrac, SafeCom and eCopy. Our partners' customers are becoming more and more aware of what else multi-function printers/devices are capable of; a device without capture and workflow is pointless. AutoStore delivers capture and workflow directly from the devices into HR, Accounts, document management or healthcare systems (to name a few), optimising the investment and ultimately optimising managed print.

As part of the extension to our contract with Nuance, we have also taken on the distribution of Output Manager. A hidden gem in the Nuance portfolio, I find it astonishing that in the world of compliance and GDPR managed print partners don't know about Output Manager. It takes print security to a whole new level, where the content of the print is scrutinised and actions taken automatically. An example might be recognising if a member of staff has tried to print (by accident or deliberately) a document that contains credit card information. Output Manager can be set up to identify credit card information and redact the sensitive information, plus notify the user and potentially management wat has happened.

The sales opportunity Output Manager is massive; we want to help our partners educate their customers as to how they can protect themselves from compliance/security breaches.

Selling MFPs without secure print, workflow and business intelligence is crazy. We want to make sure we have the products, support and implementation expertise to help our partner community continue to be successful."

For over 30 years, ProcessFlows has delivered innovative and business enhancing software solutions, creating not just a wealth of experience, but also a highly-skilled team of business consultants and analysts.



For more information about AutoStore or Output Manager, please email us.

Notes for Editors

About ProcessFlows <u>www.ProcessFlows.co.uk</u>

ProcessFlows, based in Hampshire, is a leading provider of solutions and services designed to improve business processes and communications. Since 1987, ProcessFlows has helped thousands of businesses, local councils and government departments to increase efficiency, improve customer service and implement controls for regulatory compliance. ProcessFlows combines business process expertise with market leading technology to provide flexible applications and workflows that augment existing systems and can be deployed quickly to provide a fast return on investment. Our nearshore outsource centre in Sofia provides expert support and managed services 24x7. ProcessFlows offers expert advice at every stage – understanding requirements and providing implementation, training, support and on-going customer care.

Follow us: @ProcessFlows on Twitter | ProcessFlows on Facebook.

For further information, please contact:

Loira Browning, ProcessFlows - e: press@processflows.co.uk t: 01962 835000

About Nuance <u>www.nuance.com</u>

Nuance Communications, Inc. is a leading provider of voice and language solutions for businesses and consumers around the world. Its technologies, applications and services make the user experience more compelling by transforming the way people interact with devices and systems. Every day, millions of users and thousands of businesses experience Nuance's proven applications.

Follow them: @ NuanceUK on Twitter

For further information, please contact:

Andrew Reed name, Nuance - e: <u>Andrew.Reed@nuance.com</u>

###