

#### FOR IMMEDIATE RELEASE: 01/20

#### PRINT MANAGEMENT DASHBOARDS, THE PERFECT PARTNER FOR PRINT MANAGEMENT

(CHANDLERS FORD, HAMPSHIRE, UK – January 2020) Intuitive Business Intelligence and Konica Minolta | ProcessFlows strengthen their relationship through Print Management Dashboards, the perfect match for print management.

The Print Management Dashboards developed by Intuitive enable users to harness the data stored within their print management software by delivering interactive dashboards for all key stakeholders. The pre-integrated BI solution is delivered with a complete set of standard configurations. This allows the solution to be delivered and enabled within a single day at a significantly reduced cost and with superior analysis capability when compared with comparable Business Intelligence solutions. The solution seamlessly integrates with Equitrac, SafeCom, YSoft, Papercut.

Intuitive Business Intelligence and Konica Minolta | ProcessFlows have seen a great initial response from the market; securing several large deals within the first quarter since launch. Deals range from small users up to hundreds of print devices.

Print Management Dashboards allow users to see clearly where print demand is coming from (user, print groups, application, device and the relationships between them). They show the latest available usage data for all multi-function devices, providing shorter & more effective decision cycles. And in addition, they automate and personalise monthly reporting for different budget holders.

Print Management Dashboards help to identify opportunities to improve the efficiency of the print management infrastructure, and also monitor the effectiveness of your print management policies and rules, including providing useful information on the environmental impact of printing.

Roger Stocker, Chief Executive Officer and Co-Founder at Intuitive Business Intelligence, "Through our long-term relationship with ProcessFlows, we were able to successfully work with Konica Minolta to develop and launch the Print Management Dashboards. We have seen some fantastic initial success that has continued through our second quarter with several large deals."

Print Management dashboards have been successful across a number of industries such as Finance and Healthcare with an additional 725 devices installed in Q2.

Intuitive Business Intelligence and Konica Minolta | ProcessFlows hope to continue to grow this area of the business and look forward to working together to achieve continued success over the next few months.

## **Notes for Editors**

About ProcessFlows <u>www.ProcessFlows.co.uk</u>



ProcessFlows, with offices in the UK and Bulgaria, is a leading provider of solutions and services designed to improve business processes and communications. Since 1987, ProcessFlows has helped thousands of businesses, local councils, government departments and NHS organisations to increase efficiency, improve customer service and implement controls for regulatory compliance. ProcessFlows combines an ever-expanding market leading technology portfolio with expertise, to provide flexible applications and solutions that augment existing systems, which can be deployed quickly to provide a fast return on investment.

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# About Intuitive Business Intelligence <a href="http://www.weareintuitive.com">www.weareintuitive.com</a>

Intuitive is a global provider of Data Visualisation Tools for Application Developers and Software Resellers. Formed in 2010 by a team of highly experienced entrepreneurs and software developers the aim of Intuitive BI from the outset was to create a different type of BI solution. The team recognised that for Business Intelligence to deliver, companies needed easy to use tools that could be deployed to all employees and beyond organisational boundaries to customers and suppliers.

Intuitive BI sells exclusively through its network of value added partners. We work closely with our partners in specific application areas so that data held within their applications can be made more valuable to customers.

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